



ExpandOS™

Client Testimonial

Client: CoorsTek, Inc.

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CoorsTek produces precision-machined technical ceramics used in the aerospace, automotive, computer, defense, power generation and distribution, and telecommunications industries. All CoorsTek facilities comply with internationally recognized manufacturing and quality standards like ISO-9001, ISO-14000, and QS-9000.

"I was very skeptical at first to try ExpandOS on our very expensive and heavy items" Holt stated. " So we just put them in a box with ExpandOS and threw them around the floor...after a couple successful tosses we started getting bolder and began to experiment by putting several products into one box". "I feel good about what we tested....we make hundreds of different products in many shapes, sizes and fragilities ...so I am looking forward to the versatility of the ExpandOS".

"We really didn't have a significant damage problem, but we spent a lot of time individually wrapping parts...I was more interested in maintaining our current protection levels while increasing our output". "I also wanted an alternative to Styrofoam peanuts for our customers that refused to accept them." Holt's shipping department is anticipating an average cost reduction of \$3.75 (materials and labor) per box while increasing the output capacity by 78%. "We like using the Expander and ExpandOS with certain products because it is easier and faster than our other materials" said shipping department supervisor Karen.

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