



ExpandOS™

Client Testimonial

Client: Norwell Manufacturing

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For more than half a century, Norwell has been proud of its superb reputation for high quality solid brass lighting fixtures. They continue to build on this reputation by combining innovative design and craftsmanship with the finest European castings, exquisite glass, and our beautiful hand-dipped and plated finishes. While most of Norwell's product continues to be manufactured in America, all of their product offers unparalleled quality. When a product leaves their manufacturing facility you can be assured it was crafted with skill and an uncommon attention to detail.

Jim Cambell, materials manager was skeptical with his sample of **ExpandOS**... at first....”so we dropped a few eggs protected in **ExpandOS** from our 20 foot balcony....when all of the eggs were undamaged....**THAT GOT MY ATTENTION!**”

Before we used a wide variety of protection materials in various combinations and configurations specific for each item...now we have one way to protect all of our items and that's with **ExpandOS**” Jim proudly stated. “ Going to a single material makes things easier and my people happier... I am happy with the reduction in damage claims and I believe that I have saved over \$7K in material costs ...so far”.

Norwell

